ARIZONA GRANTMAKERS FORUM (AGF) IS... a statewide association that provides educational resources, research and networking opportunities for grantmakers in Arizona.

OUR MISSION: To increase, enhance, and improve philanthropy in Arizona.

OUR VISION: Arizona’s expanding philanthropic community, working collaboratively, invests their resources wisely to make a profound positive difference for Arizona’s communities.

“Humankind has not woven the web of life. We are but one thread within it. Whatever we do to the web, we do to ourselves. All things are bound together. All things connect.”

- Chief Seattle, Duwamish Tribe

WHAT WE DO
DEAR COLLEAGUES & FRIENDS,

We are pleased to report that 2011 was a very good year for Arizona Grantmakers Forum. Despite the struggling Arizona and U.S. economies, AGF revenues exceeded projections and we ended the year with a small surplus. Program evaluations remained consistently high and a November member survey indicated that 95% of our members were satisfied or very satisfied with their membership.

The Board approved a new strategic plan in February, based on extensive member input, with two clear and simple goals:

1. Enhance member impact by expanding their capacity to effectively and collectively serve the communities and issues they care about.
2. Serve as a resource to members and the broader community on issues affecting philanthropy.

Responding to member feedback, we established a Public Policy Committee with the goal of educating members about how philanthropic activities are impacted by public policies. One key product of the committee’s efforts in 2011 was the development of a public policy matrix which highlighted the diverse range of activities being pursued by over 100 nonprofits and 20 funders in the public policy arena in this state. The data has been useful in identifying both overlaps and gaps in activities and identifying where additional information is needed.

Another new focus was strengthening the dialogue between funders and nonprofits. As a result, we co-sponsored a March workshop with the Lodestar Center for Philanthropy and Nonprofit Innovation which engaged both funders and nonprofits in the topic of “Building Strong Relationships - Assuring Community Impact.” We also held two joint-board meetings with the Alliance of Arizona Nonprofits to explore topics of mutual interest. One area that surfaced was public policy and another was enhanced public awareness of the philanthropic sector.

We expanded our support for affinity groups, launching a sixth affinity group – the EngAGEment Initiative – with matching funds provided by Grantmakers in Aging. The focus of this initiative is to educate members about issues impacting older adults and ultimately to generate more community support for aging-related issues.

Finally, AGF continued to offer quality regular educational programs that focused on key issues facing our state or specific grantmaking skills. We also created new pages on our website highlighting resources on funder collaboratives, grantmakers in aging, and public policy.

We continue to be impressed by and very grateful for the ongoing support and engagement of AGF members. Thanks to your efforts, AGF is well positioned to continue working to strengthen the philanthropic sector in Arizona.

Gerald Wissink
Board Chair - AGF

Marissa Theisen
President & CEO of AGF
ENHANCING MEMBER PROGRAMS & SERVICES

• Organized six bi-monthly educational programs addressing topics of broad concern which were well attended and highly rated.

• Organized 22 peer learning sessions for our six affinity groups: Education Funders, Small/Family Foundation, Professional Development Group, Rural Funders, Corporate Funders, and Grantmakers in Aging.

• Launched a two-year EngAGEment initiative focused on educating members about issues impacting older adults.

• Established a Grantmakers in Aging webpage full of resources which are available to members and the general public.

• Established a funder collaboration webpage full of information on funder collaboratives active in Arizona and around the country.
STRENGTHENING RELATIONSHIPS WITH THE NONPROFIT COMMUNITY

- Partnered with the Arizona Rural Development Council to convene the 2011 Rural Policy Forum: Linking Rural Arizona to Grantmakers.
- Held two joint board meetings with the Alliance of Arizona Nonprofits.

EXPANDING OUR CAPACITY AS A RESOURCE TO THE LARGER COMMUNITY

- Produced and distributed copies of the [2010 Arizona Giving Report](#) to state and local leaders.
- Launched a Public Policy Committee which spent the year gathering data on nonprofits involved in public policy around the state, as well as funders who support public policy efforts. This information was compiled in the Public Policy Matrix.
- Established a Public Policy [webpage](#) which includes the Public Policy matrix, and links to many other resources relating to funders’ roles in public policy.
February 16, 2011 | Inaugural Rural Funders Affinity Group Meeting
The AGF Rural Funders affinity group was formed to explore ways to increase philanthropic investment in rural nonprofits and to strengthen rural nonprofits. The goal was to create and grow relationships, and to reinforce collaboration and partnerships to help promote positive change in our communities.

February 24 | Arizona’s Budget Challenges and Implications for Nonprofits
During this session, ASU’s Morrison Institute for Public Policy highlighted the projected impacts of the 2011-2012 budget shortfalls on state agencies like the Department of Education, Economic Security, and Department of Health Services. They then outlined the implications of these proposed cuts on Arizona’s nonprofits.

March 4 | ASU Lodestar Center’s 13th Annual Forum on Nonprofit Effectiveness
Nonprofit Grantees & Funders: Building Strong Relationships - Assuring Community Impact
AGF collaborated with the ASU Lodestar Center for Philanthropy and Nonprofit Innovation on their 13th Annual Forum on Nonprofit Effectiveness. Several AGF members were involved in planning the agenda. This year the focus was “Nonprofit Grantees & Funders: Building Strong Relationships - Assuring Community Impact.”

March 9 | An Innovative Model for Education Reform
The Ellis Center for Educational Excellence is focused on comprehensive, district-wide, long-term K-12 education reform in Arizona. They shared their holistic and integrative approach to education to get those results.

April 11 | Creating Arizona as a Great Place to Grow Older?
Marc Freedman, Carol Kratz, Nora Hannah, and a guest panel of nonprofit leaders discussed the ways in which boomers are an aging cohort in their encore stage of life and how their skills and assets can be utilized to give back to the society they helped to create.

May 26 | Building the Evaluative Capacity of Grantees
Innovation Network, a national evaluation expert, delivered a skill-building workshop on May 26, in which grantmakers learned more about evaluation capacity building.

June 7 | Day in the Life of a Program Director
The Philanthropy Professionals Rising affinity group had a walk-through of the decision-making process regarding grant applications. We learned what to look for in a strong proposal and questions to ask a potential grantee.

June 8 | Expect More Arizona Update
During this session, participants learned how the current economic and political environment, including reduced funding, is affecting education and long-term student success. The session also provided an opportunity to learn about future plans of Expect More Arizona.

July 28 | Place Based Philanthropy - Successful Examples in Arizona
This program highlighted two place-based efforts in Arizona including The Neighborhood Development Collaborative (NDC) and South Tucson Revitalization Project.

AGF members and their peers in grantmaking met to take a close look at one of the most critical issues our society must face, and what it means for Arizona leaders and funders moving forward.

September 22 | Saving Philanthropy: Resources to Results
This one hour documentary film is designed to offer a clear, straightforward framework for implementing a managing to outcomes strategy for nonprofit directors and funders struggling with how to define and measure them. Kate Robinson, Film Producer, joined AGF’s members to discuss the film. http://www.savingphilanthropy.org/

October 6 | Leveraging Match Opportunities from Each Other and the Federal Government
We discussed and explored match opportunities presented by the Race to the Top federal grant program, as well as other education matching opportunities in the State of Arizona.

December 15 | AGF's Annual Meeting
Roger Hughes, retiring CEO of St. Luke’s Health Initiatives, offered his insights on the changes that have occurred during his tenure as a leader in the Arizona philanthropic community for the past 16 years and the challenges and opportunities our sector may face in coming years.

For more complete descriptions of past events or to find out about upcoming AGF programs, please visit our website!
**FINANCIALS**

### REVENUE AND SUPPORT

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<td>Dues and subscriptions</td>
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<td><strong>Net assets, end of year</strong></td>
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# FINANCIALS

## ASSETS

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## LIABILITIES AND NET ASSETS

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<td><strong>Total liabilities and net assets</strong></td>
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OUR MEMBERS

AFC Public Foundation
Arizona Board of Regents
Arizona College Scholarship Foundation
Arizona Community Foundation
Arizona Foundation for Educational Advancement
Arizona Foundation for Legal Services & Education
Arizona Foundation for Women
Arizona Governor’s Office of Children, Youth & Families
Arizona Humanities Council
Arizona Public Service
Arizona Republic
Avnet
BHHS Legacy Foundation
Bidstrup Foundation
Bill & Melinda Gates Foundation
Blue Cross Blue Shield of Arizona
Boeing Company
Bruce T. Halle Family Foundation
C.W. & Modene Neely Charitable Foundation
Carstens Family Funds
Casey Family Programs
Catholic Community Foundation
Catholic Healthcare West Foundation - East Valley
Central Arizona Project
Chauncey Foundation
City of Flagstaff (renew in July)
City of Phoenix
Coconino County
Community Foundation For Southern Arizona
Corporation for National and Community Service
Cox Communications
Delta Dental of AZ Foundation
Dorrance Family Foundation
Ellis Center for Educational Excellence
F2 Family Foundation
Fennemore Craig Foundation
First Things First
Flinn Foundation
Freeport-McMoRan Copper and Gold Inc.
Helios Education Foundation
Hickey Family Foundation
Honeywell Aerospace
Hopi Foundation
Ibis Foundation of Arizona
Jewish Community Foundation of Greater Phoenix
John and Editha Kapoor Charitable Trust
JPMorgan Chase
Katybug Social Investment Fund
Kellam Foundation
Kemper & Ethel Marley Foundation
LISC Phoenix
Lodestar Foundation
Long Taylor Foundation
McMiles Foundation
Nina Mason Pulliam Charitable Trust
Northern Trust
Pastoral Care Donor Advised Fund
PetSmart Charities
Phoenix Coyotes Charities
Phoenix Suns Charities
Qwest
Raytheon
Rodel Charitable Foundation of Arizona
Rosenbluth Family Foundation
Salt River Project
Social Venture Partners AZ
Southwest Gas Corporation
St. Luke’s Health Initiatives
Steele Foundation
Sun Health Foundation
Theresa’s Fund
Thunderbird Junior Golf Foundation
Tucson Electric Power
Tucson Osteopathic Medical Foundation
United Way of Northern Arizona
Universal Technical Institute Foundation
US Airways
Valley of the Sun United Way
Virginia G. Piper Charitable Trust
Wells Fargo
Whiteman Foundation
Carolyn O’Malley - Alumna
2011 Board of Directors

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Gerald Wissink
President
BHHS Legacy Foundation

VICE CHAIR
Barbara Ryan
Executive Vice President & COO
Helios Education Foundation

SECRETARY/TREASURER
Mary Jane Rynd
Executive Vice President & CFO
Virginia G. Piper Charitable Trust

Kerry Blume
President & CEO
United Way of Northern Arizona

Gene D’Adamo
Vice President, Community Relations
The Arizona Republic

Karen Fisch
Manager, Community Outreach
Salt River Project

Sharon Foltz
Director, Community Relations
Tucson Electric Power

Belen Gonzalez
Program Officer
Nina Mason Pulliam Charitable Trust

Jack Jewett
President & CEO
Flinn Foundation

Lydia Lee
VP & Community Relations Manager
JP Morgan Chase

Clint Mabie
President & CEO
Community Fndn for Southern AZ

Patricia Miles
President
McMiles Foundation

Carol Peck, ED.D.
President & CEO
Rodel Charitable Foundation

Barbara Poley
Executive Director
The Hopi Foundation

Steve Seleznow
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Arizona Community Foundation

Merl Waschler
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Find us on the web at azgrantmakers.org | Facebook | Twitter | LinkedIn | YouTube

FOUNDING MEMBERS

Arizona Community Foundation  •  Del Webb Foundation

Flinn Foundation  •  Keickhefer Foundation

Margaret T. Morris Foundation  •  Nina Mason Pulliam Charitable Trust

Saint Luke’s Health Initiatives  •  Stardust Foundation  •  Theresa’s Fund

Virginia G. Piper Charitable Trust